		Day 0
Page 1		Page 3
1	1	PROCEEDINGS
2		August 24, 2023 9:03 a.m.
3	3	CHAIRWOMAN HOROVITZ: Good morning.
4	4	It is Thursday, August 24th, and this is the
5	5	Finance Committee Meeting. I'm calling the
6 JACKSONVILLE HOUSING AUTHORITY BOARD OF COMMISSIONERS	6	meeting to order.
7 FINANCE COMMITTEE MEETING	7	First, is there any public comment?
8	8	(no response)
9	9	CHAIRWOMAN HOROVITZ: All right.
10 TAKEN: Thursday, August 24, 2023	10	Hearing none, we'll move to oh, we can't
11 TIME: 9:03 a.m. to 9:56 a.m.	11	approve the minutes.
12 PLACE: Jacksonville Housing Authority 1300 North Broad Street	12	Do we need to?
13 Jacksonville, Florida 32202	13	CEO: We can move to do that next,
14	14	and let finance go ahead.
15 Taken by Carol DeBee Martin, court reporter.	15	CHAIRWOMAN HOROVITZ: All right.
16	16	Mr. Lohr, would you give the agency financial
17	17	overview, please.
18	18	CFO: Good morning. We're looking at our
19	19	financials today as of July, 2023, and, looking at
20 Carol DeBee Martin	20	our net income by sources, we ended up the month
21 1620 Bartram Road, Apt. 6111	21	with \$650,000 of operating income. So we're doing
Jacksonville Courl Reporting, Inc. 21 1620 Bartram Road, Apt. 6111 Jacksonville, Florida 32207 22 (904) 465-0787 (cell) debeemartin@aol.com	22	very well.
23	23	Overall, we're right at 5.5 million dollars
24	24	for the year, as far as total operating revenue.
25	25	So we're doing very well for the year.
Page 2		Page 4
1 APPEARANCES:	1	(Commissioner Brock entered the room.)
2 DWAYNE ALEXANDER, PRESIDENT/CEO	2	CFO: Looking at our Central Office Cost
CHAIRWOMAN HEATHER HOROVITZ COMMISSIONER HARRIET BROCK	3	Center, we ended the month at \$547,997.
EVANN MORRIS	4	So our income is slightly above budget for the
4 ANTONIO PEREZ	5	central office. So we're doing very well.
DANIEL MITCHELL 5 VANESSA DUNN	6	And our expenses for the central office are
LAILA DARBY	7	\$516,174. So we're right on budget. So we're
6 DENNIS LOHR, CFO	8	doing very well there.
GREGORY WILLIAMS 7 MICHAEL EDGAR	9	For our public housing, we're at \$1,268,322.
COLENE ORSINI	10	We're slightly ahead of budget, and, for our
8 KORTE PARDE, ESQUIRE,	11	expenses, we're very low for the month at
CATHY HUNT  CORDELIA PARKER	12	\$1,091,427. So we're doing very well there.
UINDA SIMS	13	For our Housing Choice Voucher Program,
10 REYNOLD PETERSON	14	we received some extra admin fee money for the
11 12	15	month of July. So we're at \$1,078,425 for income.
13	16	CHAIRWOMAN HOROVITZ: Sorry.
14	17	Mr. Lohr, is that the variance there between
15	18	this year and last year?
16 17	19	CFO: Yes.
18	20	CHAIRWOMAN HOROVITZ: So, what was the extra
19	21	amount, and what was the source?
20 21	22	CFO: So, when HUD gives us the funding,
22	23	they give us a basic level that they think we're
23	24	going to be at, and then they go back to prior
24 25	25	periods and do reconciliations.
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So we received additional funding for conclisitation for – I believe it was Quarter 1 of the year.  CHAIRWOMAN HOROVITZ: And, for admin, what is included in that line item?  Is there a breakdown somewhere?  CFC: As far as the administrative portion?  CHAIRWOMAN HOROVITZ: Yes.  CFC: It's anything that has to do with running the program.  CHAIRWOMAN HOROVITZ: Okay.  CFC: So the way we break it up is we have the administrative operations of the program, and then we have the poperations of the program, and then we have the mophrations of the program, and then we have the administrative side.  CHAIRWOMAN HOROVITZ: Us that including salaries or excluding?  CHAIRWOMAN HOROVITZ: So way.  CFC: Salaries would be included in the administrative side.  CHAIRWOMAN HOROVITZ: Okay.  CFC: Salaries would be included in the administrative side.  CHAIRWOMAN HOROVITZ: Okay.  CFC: Salaries would be included in the administrative side.  CHAIRWOMAN HOROVITZ: Okay.  CFC: Salaries would be included in the administrative side.  CHAIRWOMAN HOROVITZ: Okay. Thank you.  CFC: Salaries would be included in the administrative side.  CHAIRWOMAN HOROVITZ: Okay. Thank you.  CFC: Salaries would be included in the administrative side.  CHAIRWOMAN HOROVITZ: Okay. Thank you.  CFC: Salaries would be included in the administrative side.  CHAIRWOMAN HOROVITZ: Okay. Thank you.  CFC: Salaries would be included in the administrative side.  The month are at \$774.652. So we have a positive cash flow.  CFC: So we receive funding increment increases based on cost of living. It's called, "OCAF adjustment," and the OCAF adjustment kicked in In July.  CHAIRWOMAN HOROVITZ: Why is our forecast of our income. Se we're slightly high with our expenses. But, overall, we're doing yery well.  For our Jax Beach Rehab, again, we're right on track with our income. Se we're slightly inder budget, our income. Se we're slightly indep budget, our in		Page 5	1	Page 7
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	23	HUD is looking for a number of 4 or above.	23	CHAIRWOMAN HOROVITZ: All right. So we'll
25 overall is 16.79. So we have a year and four 25 CEO: yes.	24	So we're good at each property, and our MENAR	24	get to that.
· · · · · · · · · · · · · · · · · · ·	25	overall is 16.79. So we have a year and four	25	CEO: yes.

	Page 9		Page 1
1	CHAIRWOMAN HOROVITZ: Thank you.	1	properties that we have, not the new properties,
2	We moved the approval of the minutes until we	2	but our old properties.
3	had Commissioner Brock.	3	Are we going to also look at doing whatever
4	Are there enough people here?	4	repairs that needs to be done on our other
5	CEO: Yes. We have a quorum. Yes.	5	buildings?
6	CHAIRWOMAN HOROVITZ: Okay. So, can I	6	Because, as I have been going around and
7	have a motion to approve last meeting's minutes?	7	hosting these different events, you know,
8	COMMISSIONER BROCK: Yes.	8	residents have came up and talked about various
9	CHAIRWOMAN HOROVITZ: And, do I second?	9	things that are going on in their community.
0	COMMISSIONER BROCK: Yes.	10	So, are you assessing all of the properties
1	CHAIRMAN HOROVITZ: Are we voting?	11	to see what's wrong at those properties?
2	CEO: Yes.	12	CEO: Yes. Very good question,
3	COMMISSIONER BROCK: No, not for the minutes,	13	Commissioner Brock.
4	not on the minutes.	14	COMMISSIONER BROCK: Yes. Okay.
5	CEO: We move to accept the minutes.	15	CEO: We actually do inspections out there
6	CHAIRWOMAN HOROVITZ: Okay. So the minutes	16	every quarter, and we do have a Modernization
7	are accepted. Thank you.	17	Department that goes out there and makes
8	We'll move on to the presentation of the	18	assessments on anything that goes outside of
9	resolutions, Mr. Alexander.	19	the normal wear and tear and outside of the
0	MR, ALEXANDER: Yes.	20	realm of the maintenance staff. But we did do a
1	CHAIRWOMAN HOROVITZ: JHA-24, HVAC.	21	capital needs assessment on all of our properties.
2	CEO: Yes, The Award of PO 96903 to	22	COMMISSIONER BROCK: Okay.
3	HD Supply for 39 HVACs. These HVACs basically are	23	CEO: And, typically, when you do a capital
4	for Fairway Oaks (sic). We have control of	24	needs assessment, they normally address what needs
5	39 HVACs we'll be placing there. They have a	25	to be addressed within 12 months, and,
	Page 10		Page 1
1	total of 73 units in general.	1	after 12 months, they normally take things that
2	We're using capital funds, which we receive	2	could be done in two to three years.
3	about \$6,000,000 every year, to do property	3	COMMISSIONER BROCK: Okay.
4	improvements and capital improvements,	4	CEO: But the bulk of everything that we had
5	and we're going to allocate from Capital Fund	5	underneath the PNA was addressed. It was less
6	2021, year 2021, to replace 39 of these	6	than a million dollars - about 900-something
7	air conditioners.	7	thousand dollars and most of that was windows
8	What we are attempting to do throughout our	8	at one of our properties.
_		1	
9	portfolio is replace all the roofs that we need to	9	COMMISSIONER BROCK: Uh-huh.
	portfolio is replace all the roofs that we need to have repaired.	9 10	COMMISSIONER BROCK: Un-huh. CEO: But, yes. We do ongoing inspections to
0		1	
0	have repaired.	10	CEO: But, yes. We do ongoing inspections to
0 1 2	have repaired.  HVAC systems – we have been repairing and	10 11	CEO: But, yes. We do ongoing inspections to check our properties, and, when there is issues
0 1 2 3	have repaired.  HVAC systems – we have been repairing and installing HVAC systems as they are required,	10 11 12	CEO: But, yes. We do ongoing inspections to check our properties, and, when there is issues where we have to replace air conditioners,
0 1 2 3 4	have repaired.  HVAC systems – we have been repairing and installing HVAC systems as they are required, but we want to get ahead by actually doing some	10 11 12 13	CEO: But, yes. We do ongoing inspections to check our properties, and, when there is issues where we have to replace air conditioners, we replace air conditioners all the time.
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	Page 13		Page 1
1	saying.	1	COMMISSIONER BROCK: Thank you.
2	Is it possible and I'm just asking this	2	Thank you, Ms. Chair.
3	question.	3	CHAIRWOMAN HOROVITZ: The only question I had
4	Is it possible, Mr. Alexander, that your	4	on this was I assume that they went through the
5	property managers maybe could put out like a	5	normal channels and had multiple proposals;
6	flyer, and say that, you know, "We are assessing	6	is that a true statement?
7	our properties for whatever needs that needs to be	7	CEO: Yes. I'll let Colene speak to that.
8	met"?	8	MS. ORSINI: It's a cooperative purchasing
9	Is that possible?	9	through HD Supply.
0	CEO: Yes. Another good point.	10	CHAIRWOMAN HOROVITZ: Okay.
1	We do send out notifications every quarter to	11	MS. ORSINI: We've done several of our
2	make sure that the residents are aware that we do	12	projects like that.
3	go out to the site and inspect the properties.	13	CHAIRWOMAN HOROVITZ: Okay.
4	That's how most of them are cited and placed	14	MS, ORSINI: The HD Supply has a government
5	on probation, because we look at it. Even though	15	contract, and we're allowed to use their pricing
16	it is a property, we look at it as an asset,	16	for our units.
7	because, as you know, HUD has basically cut back	17	CHAIRWOMAN HOROVITZ: Yes.
18	on funding for our properties.	18	MS, ORSINI: And an ICE (phonetic) was
9	So we have to be almost real solid	19	conducted, and it's comparable with other vendors.
0	technicians to be able to get some longevity out	20	CHAIRWOMAN HOROVITZ: Excellent numbers.
1	of our properties. So we're always going out to	21	Is there any value in purchasing additional
2	do inspections to make sure. We do let the	22	units for those emergencies like you were talking
3	residents know, and we do conduct monthly resident	23	about?
4	meetings.	24	So, do we do that?
25	And any concerns that the residents may have	25	CEO: So we try to strategically address
	Page 14		Page 1
1	they bring it to the manager or the chief	1	site by site in between, because all these
2	operating officer.	2	air conditioners were installed at various times.
3	One of the key things is that, when we do	3	CHAIRWOMAN HOROVITZ: Yes.
4	have meetings, most of the people that create some	4	CEO: We have 39 here, but the rest of
5	of the problems don't normally show up	5	them have been installed at various times.
6	COMMISSIONER BROCK: Right.	6	So they haven't outlived their lifespan.
7	CEO: but we still encourage them to show	7	Typically, an air-conditioning unit
8	up.	8	we would like to be able to at least get 15 years
9	COMMISSIONER BROCK: Yeah. And that's why	9	out of it, but how you get them to that point is
0	I was asking you, because you have some residents	10	making sure that you change the filter regularly
1	- like they'll they'll say something to me	11	and that you follow up and do the maintenance on
2	about something.	12	it.
3	And I'll say, "Well, did you go through the	13	So we try to maintain them, because we don't
4	proper channels? Did you go to your property	14	want to have to buy all new air conditioners.
5	manager? Did you speak to your property manager	15	But a lot of them at our sites are basically
6	first?"	16	getting to the point they will outlive their
7	"Oh, I didn't know that that was something	17	lifespan.
	that I should have brought to"	18	CHAIRWOMAN HOROVITZ: Sure.
0	"Yeah. If you're having an issue about	19	My question more is the one unit that we had
	something, yeah. It don't make a difference how	20	to replace.
9		21	Did we have to go to Home Depot or Lowe's
9	small it is or how big it is. You should always		
9		22	to get a unit, or can we purchase additional?
9 20 21	small it is or how big it is. You should always		to get a unit, or can we purchase additional?  Because we're getting better pricing,
8  9  20  21  22  23	small it is or how big it is. You should always report it to your property manager."	22	- · · · · · · · · · · · · · · · · · · ·

	Page 17	,	Page 19
1	CEO: Yes. That is something that we can	1	So the base year is 2021; is that right?
2	look into. Yes. To answer the question, yes.	2	CEO: Yes. The rates hadn't changed with
3	COMMISSIONER BROCK: And, also, just to bring	3	this renewal.
4	you up to Ms. Chair, usually when the units	4	CHAIRWOMAN HOROVITZ: They increased in
5	goes out in the unit, we do have on reserve at the	5	Year 3 I think it was. Yes. In Year 3,
6	sites window units that we, you know, can go to	6	they increased.
7	the office and tell the property manager,	7	So, is the motion for Year 3?
8	"Our unit is out."	8	CEO: Yes. The motion is to renew the
9	And then maintenance will come in and install	9	contract for Year 3. Yes, ma'am.
10	that window unit until they can get the regular	10	CHAIRWOMAN HOROVITZ: Okay. So the Year 4
11	unit back in.	11	that's here is just for our knowledge that it will
12	CHAIRWOMAN HOROVITZ: Okay.	12	increase next year.
13	COMMISSIONER BROCK: Yeah.	13	CEO: Yes it's a possibility. Yes.
14	CHAIRWOMAN HOROVITZ: Thank you.	14	CHAIRWOMAN HOROVITZ: All right. Thank you.
15	I have no other questions about this	15	I didn't have any other questions.
16	resolution. So I would propose that we would make	16	Commissioner Brock.
17	a recommendation on Monday.	17	COMMISSIONER BROCK: None.
18	Do we - and I'm confused, because there are	18	CHAIRWOMAN HOROVITZ: Okay. Do we have a
19	so few of us here.	19	motion to
20	Are we making a motion for this?	20	COMMISSIONER BROCK: I make a motion.
21	CEO: Yes. You're making a motion to approve	21	CHAIRWOMAN HOROVITZ: I second it.
22	it to take it to the board on Monday.	22	Thank you.
23	CHAIRWOMAN HOROVITZ: Thank you.	23	CEO: Resolution 2023-JHA-26 we are
24	Do I have a motion?	24	requesting modification of the Contract C22-021.
25	COMMISSIONER BROCK: I make a motion.	25	It's E. B. Morris, and that's not Evann Morris
	Page 18		Page 20
1	CHAIRWOMAN HOROVITZ: All right. I second	1	a contract that will be awarded on December
2	it. Thank you.	2	that was awarded on December 8th, 2022, to
3	CEO: Thank you.	3	complete the renovations on a fire-damaged unit at
4	So the next agenda item is Resolution JHA-25.	4	Forest Meadows.
5	The Jacksonville Housing Authority is requesting	5	This contract here is requesting a contract
6	the renewal of the Bangor Security contract,	6	change of \$2,272.38. It's beyond the threshold
7	C21-028, in accordance with Section 2.4 of said	7	my threshold. So we have to get the board
8	contract.	8	approval.
9	The Board of Commissioners awarded this	9	When we went out and looked at the property
10	contract of security services on September the	10	and the contractors looked at the property,
11	24th, 2021, and this contract is up for renewal	11	we sort of thought the electrical box was fine,
12	<ul> <li>basically a renewal.</li> </ul>	12	but, after JEA went out there, they said,
13	This is the second option, and it's the	13	"You have to change it."
14	third year of the contract. So we're just asking	14	So that's where the additional cost is.
15	the board to approve this contract.	15	JEA said we have to change that electrical box,
16	CHAIRWOMAN HOROVITZ: Commissioner Brock,	16	and that's what caused that.
17	did you have any questions?	17	CHAIRWOMAN HOROVITZ: Commissioner.
18	COMMISSIONER BROCK: No, I didn't have any on	18	COMMISSIONER BROCK: And, Ms. Chair,
	this one.	19	I did see those units that he's talking about
19	CHAIRWOMAN HOROVITZ: I only had a question	20	here. I did go over and see them that they was
19 20		21	repairing them.
20	about the rates and the schedule. I'm assuming	~ '	
20 21 22	about the rates and the schedule. I'm assuming that your, "4," is, "2023"?	22	CHAIRWOMAN HOROVITZ: Yes. When I saw this,
20 21	about the rates and the schedule. I'm assuming that your, "4," is, "2023"?  It just was confusing to me, and I didn't		it just makes sense that, when you get into this
20 21 22	about the rates and the schedule. I'm assuming that your, "4," is, "2023"?	22	

	Page 21		Page 23
1	the	1	we budgeted at 90 percent.
2	So I had no other questions about this.	2	For our expenses, they are increasing by
3	CEO: Thank you.	3	about \$395,000. Revenues for public housing
4	CHAIRWOMAN HOROVITZ: Commissioner Brock,	4	are going to decrease slightly by \$68,173.
5	do we have a motion?	5	Last year, we had Hogan Creek in there, and,
6	COMMISSIONER BROCK: Yes. I make a motion.	6	with the RAD conversion, we're taking those
7	CHAIRWOMAN HOROVITZ:   second it.	7	employees out.
8	CEO: JHA Resolution 27. This is to approve	8	CHAIRWOMAN HOROVITZ: I had a question.
9	the operating budget for Jacksonville Housing	9	CFO: Yes.
10	Authority for the fiscal year 2024, and we'll have	10	CHAIRWOMAN HOROVITZ: I was looking at late
11	Mr. Lohr and the Finance Team speak to the new	11	charges, and I just want to understand that a
12	budget for the year.	12	little bit better.
13	CHAIRWOMAN HOROVITZ: And thank you for all	13	CFO: Okay.
14	of the work here.	14	CHAIRWOMAN HOROVITZ: So not that I don't
15	When I was reviewing this yesterday,	15	understand late charges, but obviously these are
16	it was difficult for me and it would be	16	fees that we're charging our residents for paying
17	helpful, if possible - what I like to see,	17	late?
18	when we're doing our budget, is last year's budget	18	CFO: Right.
19	actuals. So this year's actuals and next year's	19	CHAIRWOMAN HOROVITZ: And more as a housing
20	budget so that I can do some variances to see	20	authority policy, are we conducting seminars or
21	- you know, we can have conversation about the	21	coaching or some other kind of education around,
22	variances.	22	you know, helping the residents not have these
23	CFO: It's all in there.	23	late charges and just to waste this money?
24	CHAIRWOMAN HOROVITZ: It's in here?	24	COMMISSIONER BROCK: To you, Ms. Chair,
25	CFO: Yes.	25	I have not known of any, as far as workshops or
	Page 22	-	Page 24
		١.	
1	CHAIRWOMAN HOROVITZ: Okay.	1	coaching the residents on that, but Resident
2	CFO: And I apologize for not getting that	2	Service does do an excellent job with the
3	out to you sooner. We have been extremely busy.	3	coordinators with them going over different things
4	CHAIRWOMAN HOROVITZ: Of course. And thank	4	about, you know, their housekeeping, their rent
5	you for all of the work.	5	calculations, all of that stuff.
6	CFO: Absolutely.	6	CHAIRWOMAN HOROVITZ: Okay. Good to know.
7	CHAIRWOMAN HOROVITZ: Just one other comment	7	COMMISSIONER BROCK: Yes, yes, yes. CHAIRWOMAN HOROVITZ: That was really my
8	on that. If I could get it in Excel, that way	8	
9	I can do some calculations, that would be helpful	9	question. I was just making sure that we're
10	for me.	10	really educating and helping with financial
11	CFO: Absolutely.	11	management.
12	CHAIRWOMAN HOROVITZ: Thank you,	12	COMMISSIONER BROCK: Yes.
13	CFO: So a couple of the big things.	13	CEO: Yes.
14	Overall, our budgets total over \$100,000,000.	14	If I may add, they do an excellent job with
15	Each one of our programs is cash flowing	15	that council. For the most part, most of the
16	positively. So that's a very good thing.	16	sites have resident council there, who participate
17	Overall, our net income across all of our	17	with the RAD Board.
18	programs is about 2.7 million dollars.	18	And that whole crew what Commissioner
19	So, looking specifically at our public	19	Brock and them do – is an excellent job in making
20	housing program, our revenue is proposed to	20	sure the residents are informed of everything that
21	increase by \$310,146. The increase is due to	21	goes on with the housing authority.
22	rental income increase and operations transfers	22	CHAIRWOMAN HOROVITZ: Great. Thank you.
23	from the Capital Fund Program.	23	Thank you, Mr. Lohr.
23		104	CEO: Our administrative expenses are
24	Our operating subsidies we're budgeting at 87 percent this year, and, in prior years,	24	CFO: Our administrative expenses are budgeted to increase by \$223,000. The increase is

	Page 25		Page 2
1	due to increases in staff training, in tuition	1	Going back to technology, what is included
2	reimbursement, in computer support and evictions.	2	in, "Applications"?
3	Our central office fees are increasing	3	CFO: As far as
4	slightly by almost \$28,000, and then the budget	4	CHAIRWOMAN HOROVITZ: Is that not technology?
5	also reflects a decrease in utility expense,	5	Is that something else?
6	a decrease in insurance expense, a decrease in	6	CFO: applications is the department that
7	maintenance materials and a decrease in	7	does the intake of residents.
8	maintenance contracts.	8	CHAIRWOMAN HOROVITZ: Oh, actual
9	Again, that's all due to the RAD conversion.	9	applications. I'm sorry. I'm thinking about
10	CHAIRWOMAN HOROVITZ: Just a question about	10	apps, like okay. Thank you.
11	the computer support.	11	CFO: Yes.
12	Is that a consultant, or is that a full-time	12	CHAIRWOMAN HOROVITZ: Thank you.
	employee?	13	CFO: Moving over to affordable housing,
13	CFO: It's all of the different contracts	14	looking at Gregory West, our proposed budget shows
14	that we have for computer support.	1	an increase in our operating rent income of
15	CHAIRWOMAN HOROVITZ: Okay, Is it multiple	15 16	\$32,662. Our revenue is increasing by \$55,000
16	vendors?	1	due to an increase in interest income,
17		17	and then our expenses are increasing by
18	CFO: So we have multiple vendors.	18	· · · · · · · · · · · · · · · · · · ·
19	We have Enterprise Integration, who does our	19	\$23,000 primarily due to increases in salaries,
20	computer support. They do our service desk and	20	insurance and maintenance.
21	things like that.	21	And then we're also requesting planned
22	I'm losing my voice. Great.	22	expenses of \$609,685, and those are all capital
23	COMMISSIONER BROCK: You might need to get	23	improvements for the property.
24	some water.	24	For our Brentwood property, there is
25	CFO: Thank you.	25	226 public housing and 102 affordable housing
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1	(People laughed.)	1	units. Our operating revenue - there is a
2	CHAIRWOMAN HOROVITZ: Take your time.	2	decrease in operating revenue of \$195,000 over our
3	Really, take your time.	3	previous budget. Our income is projected to
4	CFO: No. We have other other vendors in	4	increase by \$55,215 due to increased costs for
5	place that provide different types of software,	5	salaries, resident services and utilities.
6	like Yardi. We have other software like	6	And then, moving to our Jax Beach Rehab
7	Office 365. So each one of those vendors adds	7	property, this is 89 units. Our revenue is
8	into that computer support line.	8	projected to increase by \$27,000 primarily due to
9	CHAIRWOMAN HOROVITZ: So I should think about	9	charges charged back to our residents for
10	computer support as our entire IT expense?	10	maintenance and maintenance labor.
11	CFO: Yes.	11	CHAIRWOMAN HOROVITZ: I have a question about
12	CHAIRWOMAN HOROVITZ: That's everything?	12	that property.
13	Because I know we talked about that last	13	Does that property have a name?
14	year. So everything is in that line item.	14	CFO: I didn't hear you.
15	CFO: Yes.	15	CHAIRWOMAN HOROVITZ: The Jax Rehab
16	CHAIRWOMAN HOROVITZ: Okay.	16	why do we refer to it as, "Jax Rehab"?
10 17	CFO: Anything related to –	17	CEO: Well, because it's no longer part of
	CHAIRWOMAN HOROVITZ: Technology	18	public housing.
8  a	CFO: our third-party contracts.	19	CHAIRWOMAN HOROVITZ: Okay.
19	CHAIRWOMAN HOROVITZ: okay.	20	CEO: And that section of rehab is because
20	•	21	we rehabbed those units, and the other units that
21	CFO: So we also have decreases.	22	we had built were brand new construction.
22	We have some increases in resident services	23	So that's how we distinguish between Jax Rehab and
23	expense of about \$130,000 and also protective	24	Jax
	service contracts of about \$66,000.	~~	
24 25	CHAIRWOMAN HOROVITZ: I'm sorry.	25	CHAIRWOMAN HOROVITZ: The Waves?

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CEO: -- yes.

CHAIRWOMAN HOROVITZ: Okay. I thought the building had a name, and that's what I didn't recall, The Waves. Okay. Thank you.

CFO: Yes. We should call it, "Jax Beach Apartments," but ...

So our operating revenues are reflected to increase by \$27,000. Our expenses are budgeted to increase by \$119,000, and that's for salaries, administrative expense, maintenance and collection losses.

For our Housing Choice Voucher Program, we budgeted our admin fees at 89 percent. So they're increasing slightly from the current year by \$2,000, and then our expenses are increasing by \$142,000 primarily due to salaries and benefits.

But we also added some additional funding in there to do third-party inspections and also for some resident emergency housing services of \$150,000.

CEO: And I'll speak to that.

Those third-party inspections are typically in public housing. We do several inspections a year.

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funding that they can be able to use while they are in that hotel — a per diem, per se, while they're in the hotel.

Over in Section 8, we run across tenants that may be in a distressed situation because of the unit conditions, but most of the folks -- we found out they don't complain, because they're afraid that they may be evicted.

And they don't complain. Because they don't have anywhere to go, because they don't have the money to go.

Typically, in public housing, if you have a bad unit and we identify it as a problem there, we'll move you to another site and put you in a better renovated unit until we fix that problem and fix it up and put someone else in it.

Over in Section 8, we don't have that luxury. So we're asking for that additional money -- well, we placed the additional money and are asking the board's approval.

So that, when we run across these situations, similarly to what we experienced over at Cascade and Hilltop and these other properties that we have emergency situations where we have to move the individual out of there, give them a voucher

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And, in our Section 8 Program, HUD allows us to do inspections every two years. We have been running up against an exorbitant amount of complaints from these facilities that we do not manage.

And sometimes we may have staff or we may not have the staff to be able to go out and do a third-party inspection.

But, over in public housing, we do a third-party inspection to be able to find out what the true issue may be at one of our public housing sites. That's how we use the Uniform Condition Physical Standards Inspection.

Over in Section 8, we are expected to do HQSs, but we need to have the same folks that do our inspections on the public housing side to do the inspections on those sites when we get a large amount of complaints at these independent operated sites.

The other thing with us adding \$150,000 in the budget is, typically, when we have an emergency in public housing and the family can't stay in a unit, we normally put them in a hotel, which comes out of our budget.

We put them in a hotel. Then we give them

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to find somewhere else – it's service money there
 to assist them, similar to what HUD used
 underneath the Emergency Housing Voucher.

underneath the Emergency Housing Voucher.

They had service money of \$3500.

We are not seeking to spend \$3500 per person,

but add some money in there that we can possibly

– up to \$1,000 – help individuals if they have
to move out of their situation.

CHAIRWOMAN HOROVITZ: That makes sense to me.

Commissioner Brock, did you have anything to

add to that?

COMMISSIONER BROCK: Like Mr. Alexander was saying — and I know, in the public housing side, there is times that we do have emergency situations that we don't have units available to transfer the residents into another site.

So I guess then they would have to play it out and put them in a hotel or however that may work out, you know.

CHAIRWOMAN HOROVITZ: How often does that happen?

COMMISSIONER BROCK: Sometimes it happens a lot, and then there is times it don't happen at all.

You know?

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Page 33 A young lady is put in an abusive situation where her boyfriend or ex or whatever come in and beat her up or something to that effect, or there has been times that, at one of our sites -- I know we got it under control -but one time, at one of our sites, we literally had a man going around looking in the windows of the units. And so we were able -- this was before Mr. Alexander came, and it was at our site at Blodgett. And so we were - the residents teamed up together, and that's how we were able to respond and get the police out quicker. Because we started watching out for it, and so - and so we did get it under control. But that did happen. It was really actually happening. Yes. CHAIRWOMAN HOROVITZ: So I understood that 

this was more if there were issues with the unit.

CHAIRWOMAN HOROVITZ: Okay. So it's both?

COMMISSIONER BROCK: It's both of them.

CEO: Well, if they have an issue, a domestic

issue, then we automatically move them somewhere

CEO: Yes.

to another property.

operating income of \$27,081. Our operating revenue increases about \$50,000 primarily due to interest income offset by a little bit lower miscellaneous income. And then our operating expenses are budgeted to increase \$252,597, and this is primarily due to the increases in salaries and benefits.

And, looking at our total employees, we're budgeted at 231, and, for each of those positions, they're budgeted to receive a 3-percent cost of living adjustment and a 5-percent merit increase.

So that's more or less a worst case scenario where we're fully -- full employment. We currently have over 30 vacant positions, though.

CHAIRWOMAN HOROVITZ: Commissioner. COMMISSIONER BROCK: I wanted to — to Ms. Chair, I wanted to — you said a 3-percent cost of living?

CFO: Yes.

COMMISSIONER BROCK: So that's what the proposal is for the fiscal year coming up?

CFO: Yes,

COMMISSIONER BROCK: 3 percent?

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If we don't have a property, we have to wait until the first available unit is available, because every month we do have units that come back online.

We have an average of about 20 units -an average of about 20 units that become vacant
a month. Now, if we had 30 people that maybe need
those units, then we can't provide that for them.

So we understand that when we have those situations, but this is mainly for folks that are in units that may have plumbing —

CHAIRWOMAN HOROVITZ: Right.

CEO: -- the plumbing system defected where it backed up several times. We have to get them out of the unit, and it's additional money to be able to relocate them somewhere else.

CHAIRWOMAN HOROVITZ: Yes. Thank you. CFO: Looking at our housing assistance payments, we're reflecting voucher utilization at 98 percent, and we're estimating that the HAP expense will be about \$6,000,000 a month. So \$72,000,000 for the year for expenses for HAP, which will be reimbursed 100 percent by HUD. So \$72,000,000 in income, as well.

Looking at our central office, we have

CFO: Yes.

COMMISSIONER BROCK: Is it any way possible that we can revisit that and look at a different percentage on that, Mr. Alexander --

CEO: Yes --

COMMISSIONER BROCK: -- on that cost of living?

CEO: -- we could look at that.

What Mr. Lohr spoke about was the 5-percent, which is the worst case scenario assuming everybody did an outstanding job -- it's 3, 4, 5 -- up to 5 percent.

CFO: Yes.

CEO: So that varies. In terms of the cost of living, we go back and look at it. This is something that we basically agreed upon several years ago, not knowing that currently this year the cost living increase is like 8.79 —

CFO: 8.7.

CEO: — and last year it was 5.6.

But, definitely. I can work with HR

and see what those numbers look like and what they present.

CHAIRWOMAN HOROVITZ: I think that this is something that we should talk about on Monday.

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	Page 37		Page :
1	CEO: Yes.	1	go and come and go.
2	CHAIRWOMAN HOROVITZ: More than 3 would be	2	And, typically, when we have positions open,
3	unusual.	3	especially in our industry, especially at the
4	CEO: Yes.	4	maintenance level, at the clerk's level,
5	CHAIRWOMAN HOROVITZ: That would definitely	5	when folks apply for a job, they normally apply
6	be a board policy.	6	for four or five jobs.
7	CEO: Yes.	7	CHAIRWOMAN HOROVITZ: Yes.
8	CHAIRWOMAN HOROVITZ: And I understand	8	CEO: They will come here and take the job,
9	inflation is, you know, higher year over year,	9	but the minute someone offers them 50 cents more,
0	but I'd be curious to know what other industries	10	they leave.
1	are doing maybe other housing authorities.	11	CHAIRWOMAN HOROVITZ: Yes,
2	Not to say that I think that more than	12	CEO: So we have those positions that always
3	3 isn't necessary. I understand the cost of	13	-
4	living is increasing, but a 3-percent increase is	14	CHAIRWOMAN HOROVITZ: Okay. So these are
5	very normal for a budget.	15	high turnover roles.
	CEO: Yes. Agreed. And, when we looked at	16	CEO: yes. In certain positions,
6	most other housing authorities some of us	17	there's always a high turnover.
7	-		CHAIRWOMAN HOROVITZ: Yes.
8	worked at other housing authorities	18	CEO: Always with maintenance folks, as well.
9	the salaries here — that's why we did a	19	CHAIRWOMAN HOROVITZ: Yes. Okay.
0	compensation study a couple years ago.	20	
1	The salaries were way below what the industry	21	Thank you.
2	standards are for some of the positions that we	22	CEO: Yes.
3	do have here. And we made some adjustments,	23	CHAIRWOMAN HOROVITZ: I had a and I think
4	but they have not fulfilled only to the point	24	maybe I'm ahead of you. Just a question as
5	of what the industry looks like.	25	I'm looking at it.
	Page 38		Page 4
1	But, definitely, we can talk about it on	1	Why do we see pest control contracts doubling
2	Monday.	2	at Fairway?
3	CHAIRWOMAN HOROVITZ: Yes.	3	CFO: That may include the termite bond,
4	CEO: We do look at what the industry	4	and then there was also some additional pest
5	represents, as well.	5	control that was needed out there in the current
6	CHAIRWOMAN HOROVITZ: And, just a question on	6	year.
7	- I think you said 30 vacant positions?	7	CHAIRWOMAN HOROVITZ: It does say, "termite."
8	CFO: Yes. There is over 30 currently.	8	Is that not an annual expense?
9	CHAIRWOMAN HOROVITZ: And so, are those	9	Because it wasn't in last year's.
0	salaries included in the budget?	10	It doesn't appear to be in last year's budget,
1	CFO: Yes,	11	but I can look at it.
2	CHAIRWOMAN HOROVITZ: And you're assuming	12	Is it?
3	that they begin the beginning of the fiscal year?	13	CFO: Yes.
4	CFO: Yes.	14	CHAIRWOMAN HOROVITZ: Okay. I'll look at
	CHAIRWOMAN HOROVITZ: Have you evaluated	15	that when I look at Excel.
5	I know this is operational, but just board talking	16	And then I also see fire extinghisher
6		17	inspections.
7	- are all of those roles necessary?	1	Do we not do that every year?
В	Or, have you prioritized them?	18	CFO: Yes. That's done every year.
9	Maybe you have some of them starting six	19	CHAIRWOMAN HOROVITZ: So I don't see it in
	months in. That's normally what	20	
0	CEO: We have some of those positions that we	21	last year's budget, or maybe it's just increasing
0 1		22	by a large amount. But, again, I'll follow up
0 1 2	are filling as we speak right now.		with acceptions when I look of the Cores
0 1 2 3	are filling as we speak right now.  CHAIRWOMAN HOROVITZ: Okay.	23	with questions when I look at the Excel.
0 1 2 3 4	are filling as we speak right now.		with questions when I look at the Excel. I'm sorry. Thank you. Continue. Sorry. Thank you.

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1	CFO: That's it.	1	coordinators at several of our properties.
2	Any questions?	2	COMMISSIONER BROCK: So you don't know how
3	CHAIRWOMAN HOROVITZ: Commissioner Brock,	3	much it was that you rolled in the budget?
4	do you have any questions?	4	CFO: I would have to look specifically.
5	COMMISSIONER BROCK: Yes, Madam Chair.	5	It's close to the 150,000, but I don't think all
6	Now this is – you said this is our upcoming	6	of the 100,000 in the first year was spent on
7	budget for '23/'24, right?	7	salaries. I think that some of it was spent on
8	CFO: Yes.	8	other items.
9	COMMISSIONER BROCK: Did to Mr. Alexander,	9	COMMISSIONER BROCK: Okay. I'm just trying
10	Ms. Chair.	10	to see how much they was going to get awarded this
	Mr. Alexander, did Resident Service receive	11	year for that.
11	any of the special monies that the board had been	12	Okay. Because it has been – it has really
12		13	been a great help to, not just Resident Service,
13	given to them the last two years?	14	but even to our residents. So that's why I was
14	Did we get that in the Resident Service	15	trying to see
15	budget?	1	CFO: Yes. It's –
16	CEO: So, yes. Correct.	16 17	COMMISSIONER BROCK: — how much you rolled
17	CFO: Yes, yes.	1	in.
18	COMMISSIONER BROCK: How much was they	18	CFO: it's close to \$100,000 for the
19	awarded?	19	
20	CEO: How much was it, Dennis?	20	- for the positions. It's roughly two, full-time
21	CFO: The board gave us an additional \$50,000	21	positions.
22	last year, and we added a part-time service	22	COMMISSIONER BROCK: Okay, okay.
23	coordinator. And that part time is part time at	23	CHAIRWOMAN HOROVITZ: Thank you. I don't
24	I believe four different properties to spend like	24	have any other questions right now, but I'll look
25	10 hours a week at each property.	25	at it more closely.
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1	CEO: It's two part times.	1	I think that it's really great, but I will
2	COMMISSIONER BROCK: So, are you saying that	2	have more questions when I can do some
3	y'all wrote in the budget for the upcoming year	3	calculations on it, if that's all right.
4	another 50,000	4	CFO: That would be perfect,
5	CFO: Yes.	5	CHAIRWOMAN HOROVITZ: If we have no other
6	COMMISSIONER BROCK: or did Resident	6	conversation, I guess we'll make the motion.
7	Service get awarded \$100,000 that we did the first	7	COMMISSIONER BROCK: No.
8	year?	8	If through Mr. Alexander, if Mr. Dennis
	CFO: It's 100,000 like we did the first	9	could get those numbers for the special monies
9	year, plus the extra 50 So there is additional	10	that they rolled over to Resident Service,
10	in there,	11	it would be great.
11	So that we have part-time Resident Service	12	CEO: I'll make sure we do that.
12			COMMISSIONER BROCK: Okay.
13	Coordinators at several of our public housing	13	CEO: And, just to let you know, that has
14	properties now.	14	been a great help. We handle all of those
	COMMISSIONER BROCK: That's what I'm saying.	15	facilities that were not getting services that
	E 100004 He annutal marks that was	16	really are getting services now. So we appreciate
16	For '23/'24, on the special monies that we	l	
16 17	are awarded Resident Service	17	
16 17 18	are awarded – Resident Service – CFO: Yes.	18	that.
16 17 18	are awarded – Resident Service –  CFO: Yes.  COMMISSIONER BROCK: – you're saying that we	18 19	that.  COMMISSIONER BROCK: Yes, yes.
16 17 18 19	are awarded — Resident Service — CFO: Yes. COMMISSIONER BROCK: — you're saying that we are awarded them for this upcoming fiscal year	18 19 20	that.  COMMISSIONER BROCK: Yes, yes.  CHAIRWOMAN HOROVITZ: So I agree. So we will
16 17 18 19 20	are awarded — Resident Service — CFO: Yes. COMMISSIONER BROCK: — you're saying that we are awarded them for this upcoming fiscal year \$150,000?	18 19 20 21	that.  COMMISSIONER BROCK: Yes, yes.  CHAIRWOMAN HOROVITZ: So I agree. So we will not make a motion, because we still have some more
16 17 18 19 20 21	are awarded — Resident Service — CFO: Yes. COMMISSIONER BROCK: — you're saying that we are awarded them for this upcoming fiscal year \$150,000? CFO: We rolled them into the current budget.	18 19 20	that.  COMMISSIONER BROCK: Yes, yes.  CHAIRWOMAN HOROVITZ: So I agree. So we will not make a motion, because we still have some more discussion around this; is that right?
16 17 18 19 20 21	are awarded — Resident Service — CFO: Yes. COMMISSIONER BROCK: — you're saying that we are awarded them for this upcoming fiscal year \$150,000?	18 19 20 21	that.  COMMISSIONER BROCK: Yes, yes.  CHAIRWOMAN HOROVITZ: So I agree. So we will not make a motion, because we still have some more discussion around this; is that right?  CEO: Could we make the motion to move
15 16 17 18 19 20 21 22 23 24	are awarded — Resident Service — CFO: Yes. COMMISSIONER BROCK: — you're saying that we are awarded them for this upcoming fiscal year \$150,000? CFO: We rolled them into the current budget.	18 19 20 21 22	that.  COMMISSIONER BROCK: Yes, yes.  CHAIRWOMAN HOROVITZ: So I agree. So we will not make a motion, because we still have some more discussion around this; is that right?

	Page 45		Page 4
1	the board will want to discuss the budget more.	1	being here, they do it every year bring it to
2	CEO: yes.	2	the board.
3	CHAIRWOMAN HOROVITZ: So we're not making a	3	CHAIRWOMAN HOROVITZ: Yes.
4	motion; is that right?	4	COMMISSIOER BROCK: So it may be something
5	COMMISSIONER BROCK: Right.	5	that we might have to look at, like Mr. Alexander
6	CHAIRWOMAN HOROVITZ: Okay.	6	say, "It should be," and like you're saying,
7	Thank you, Mr. Lohr.	7	"It should something that we could just roll in to
8	CFO: Our last resolution is 2023-JHA-28,	8	HR," but I think it's going to be a board call
9	and this is to approve the paid time off buy-back	9	the entire board call.
0	program for fiscal year 2023.	10	CEO: Yes. Some people had some concern with
1	And every year we allow our employees to sell	11	it, but every year actually folks earn leave time.
2	back up to 80 hours of PTO time as long as they	12	CHAIRWOMAN HOROVITZ: Right.
3	maintain a balance of 80 hours in their PTO pool.	13	CEO: They earn the time, and some of them
4	And this is to help reduce our liability on	14	we have a lot of legacy employees here that have
5	our books, because we accrue for all of the	15	been here 25 years.
6	PTO expense. And we try to pay it out now before	16	They accumulate so much time by the end
7	they get their 3-percent COLA and 5-percent	17	of the year, if they don't use it, they lose it.
8	merit increase.	18	So we have some folks in this very room right now
9	So we try to keep the cost as low as	19	that end up taking off several months or close to
0	possible.	20	a month or several weeks at a time, because they
1	CHAIRWOMAN HOROVITZ: This makes sense to me.	21	have the money on the books.
2	The only thing I didn't understand the timing of	22	CHAIRWOMAN HOROVITZ: Yes.
3	it, because I think that, in one of the documents,	23	Okay. But we do cap how much time you can
4	it talked about this being discussed in 2021.	24	roil over, though.
	Do we not do this every year?	25	CFO: Yes.
	D 40		Page 4
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1	CEO: Yes.	1	CEO: Yes. It has a cap on it.
2	CFO: We do this every year, and I don't know	2	CHAIRWOMAN HOROVITZ: Okay. What was the
3		3	other concern?
4	CHAIRWOMAN HOROVITZ: So, do we have to	4	We would want to reduce the liability.
5	approve it every year?	5	CEO: From my position from where I sit,
6	Is that what we're discussing?	6	I don't have a problem with it not even coming to
7	COMMISSIONER BROCK: (nodded head	7	the after they approved it, they don't have to
8	affirmatively)	8	come every year.
9	CEO: Typically, they do it every year,	9	CHAIRWOMAN HOROVITZ: Okay. We can take it
0	but, for the most part, with my experience,	10	to the whole board. That's how I feel,
1	the board just approves it, and we'd just do it.	11	but I wanted to understand a little more
2	But here they do it every year, but I don't	12	background on it.
3	see a reason why we have to bring it to the board	13	COMMISSIONER BROCK: And, like I say and
4	every year.	14	like Mr. Alexander say, there was some other
5	CHAIRWOMAN HOROVITZ: Right. That's what	15	commissioners that felt like it should come to the
6	confused me.	16	board every year.
7	CEO: You can approve it one time,	17	CHAIRWOMAN HOROVITZ: Okay.
8	and they can do it through perpetuity.	18	COMMISSIONER BROCK: And they wanted to have
9	CHAIRWOMAN HOROVITZ: Okay. So, do we want	19	a discussion on it, but, like he say, you have
0	to approve this resolution or adjust the	20	some of the tenures that have been here for well
1	resolution that it just becomes a part of the	21	over 20-some-odd years that do have time on the
	HR policy?	22	book. And it's sad if they can't get it.
	and the second particles of the second secon	23	You know?
22	COMMISSIONER BROCK: I don't know,	123	
22 23 24	COMMISSIONER BROCK: I don't know.  Ms. Chair, I think that probably would be a call	24	CHAIRWOMAN HOROVITZ: All right, Thank you.

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1	COMMISSIONER BROCK: I make a motion.	1	CHAIRWOMAN HOROVITZ: Okay. Do you have any
2	CHAIRWOMAN HOROVITZ: Yes, I second it.	2	thoughts on that, Commissioner?
3	Excellent. I think that's all of the	3	COMMISSIONER BROCK: Yes, yes. That's -
4	resolutions.	4	I'm in agreement with you. Yes.
5	Do we have any other conversation?	5	CHAIRWOMAN HOROVITZ: Good. Perfect.
6	(no response)	6	Mr. Alexander, do you have any other
7	CHAIRWOMAN HOROVITZ: We were just here so	7	comments?
8	long yesterday.	8	CEO; No. We have a lot of work to do
9	I just have a general kind of question.	9	between now and Monday. We just have to get
	We talked yesterday in the acquisition meeting	10	things rolling so we can be in a good situation
10	about how we'll engage with CSG and really how	11	for Monday.
11		12	CHAIRWOMAN HOROVITZ: Yes.
12	we'll look at I guess what the housing authority	13	CEO: Thank you for yesterday. The staff
13	can afford, when we're looking at acquisitions.	14	is extremely excited. We got all three of those
14	And, not to kind of creep into that		
15	committee, but and maybe this is a conversation	15	deals through to the next level. We have to get
16	for Monday I feel like we can move some of the	16	those MOUs worked on and give them to the
17	things that we had in the acquisition meeting.	17	attorneys and get us ready for Monday.
8	Like the bond workshop probably more appropriately	18	CHAIRWOMAN HOROVITZ: Excellent.
19	would fit into this meeting.	19	Thank you for your leadership, for everone
20	Not to bring people down here more often than	20	in this room for all of the work. I know it has
1	we need to, but just so we're just being	21	been long days and really a lot of work.
22	respectful of everyone's time.	22	So I'm really excited about it and appreciate it.
23	Just generally, how does everyone feel about	23	CEO: Yes.
24	that?	24	COMMISSIONER BROCK: Ms. Chair, so we did
25	Like I think we should decide what belongs	25	receive the email yesterday from Mr. Alexander
	Page 50		Page 5
1	where.	1	about Chase.
2	CEO: Yes.	2	CHAIRWOMAN HOROVITZ: Yes.
3	CHAIRWOMAN HOROVITZ: Commissioner Brock.	3	COMMISSIONER BROCK: So we're going to deal
4	COMMISSIONER BROCK: Yeah. I mean you're	4	with that on Monday?
5	right. If it fit more better in our finance,	5	CHAIRWOMAN HOROVITZ: I think that's what we
6	which it might do, because it is bonds.	6	said.
7	So we could have had it — the workshop — here.	7	CEO: Yes, yes yes. Because most of these
8	CHAIRWOMAN HOROVITZ: Yes. And I also feel	8	even with these deals that we brought to the
9	badly that I mismanaged that part of the agenda	9	board, we worked on these all of the way to the
	yesterday.	10	last minute.
0	COMMISSIONER BROCK: Yeah.	1	So the numbers changed, and everything else
1		11	changed. And, even with this – because keep in
2	CHAIRWOMAN HOROVITZ: Also, thinking about	12	mind we've been back and forth with their
3	our finance partners at CSG, I'd like to talk	13	
4	about how we engage with them.	14	attorneys, our attorneys, OGC, to find the correct
5	We've spoken about this a little bit.	15	process to do this deal.
6	Being respectful, you know, I think that they	16	And, finally, we got to that document with
	probably charge us hourly, and we need to be	17	that MOU, and they were trying to get it to us for
	making sure that we're maximizing that rate.	18	the meeting yesterday. But I didn't feel
8		19	comfortable bringing it to the board meeting
8	And I think you talked about having		without you guys having enough time to look at it
8 9	duplicative work and making sure the board has	20	
8  9  20	duplicative work and making sure the board has what they need, but also not, you know, racking up	20	and review it.
18 19 20 21	duplicative work and making sure the board has what they need, but also not, you know, racking up exorbitant bills.		CHAIRWOMAN HOROVITZ: Thank you.
18 19 20 21	duplicative work and making sure the board has what they need, but also not, you know, racking up exorbitant bills.  I think there's an opportunity to engage with	21	CHAIRWOMAN HOROVITZ: Thank you. For my awareness and I'm looking through
17 18 19 20 21 22 23	duplicative work and making sure the board has what they need, but also not, you know, racking up exorbitant bills.	21 22	CHAIRWOMAN HOROVITZ: Thank you.

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1	Is it separated, or is it kind of mixed in?	1	COMMISSIONER BROCK: He say he didn't know
2	CFO: It's kind of mixed in.	2	what it was - what exactly it is. He say he
3	You should see it in any of the central	3	thinks it's
4	office. Part of it would be in JUI development,	4	CFO: The positions are in there,
5	which we don't really have a solid budget for yet,	5	but the dollar amounts per position I believe is
6	but it's pretty much going to be in the central	6	what she was requesting.
7	office for now.	7	COMMISSIONER BROCK: Yes. Okay.
8	CHAIRWOMAN HOROVITZ: So JOI I'm sorry.	8	CHAIRWOMAN HOROVITZ: Okay.
9	CFO: Jax Urban Initiatives.	9	All right. Great. If there are no other
0	CHAIRWOMAN HOROVITZ: Okay. Development	10	questions or comments, the meeting is adjourned.
11	is that where you feel it most appropriately	11	Thank you-all so much.
12	belongs?	12	COMMISSIONER BROCK: Thank you.
13	CFO: For some of these deals, yes.	13	(Whereupon, the proceedings in the
4	That's what we we were trying to figure out	14	above-titled cause concluded at 9:56 a.m.)
15	exactly where we were going to put them.	15	
6	I know we were talking about JUI possibly	16	
7	owning some of the properties or being a property	17	
8	manager. So it's something that we have to work	18	
9	out.	19	
20	CHAIRWOMAN HOROVITZ: And I think maybe	20	
21	that's something to talk about on Monday.	21	
22	And maybe it's not this year, but certainly	22	
:3	next year it would be very helpful if we really	23	
24	separated out those expenses.	24	
25	So, when we're looking at variances,	25	
		_	
	Page 54		Page 56
	Page 54		Page 56
1	would we know exactly what's driving it,	1	CERTIFICATE
2	would we know exactly what's driving it, that it's expenses related to acquisitions and	2	CERTIFICATE STATE OF FLORIDA)
2	would we know exactly what's driving it, that it's expenses related to acquisitions and just deal work?	2	CERTIFICATE STATE OF FLORIDA) COUNTY OF DUVAL)
2 3 4	would we know exactly what's driving it, that it's expenses related to acquisitions and just deal work? So we're not kind of muddying the performance	2 3 4	CERTIFICATE STATE OF FLORIDA) COUNTY OF DUVAL) I, Carol DeBee Martin, Certified Court
2 3 4 5	would we know exactly what's driving it, that it's expenses related to acquisitions and just deal work? So we're not kind of muddying the performance of our existing property portfolio. I think that	2 3 4 5	CERTIFICATE STATE OF FLORIDA) COUNTY OF DUVAL) I, Carol DeBee Martin, Certified Court Reporter and Notary Public, certify that I was
2 3 4 5 6	would we know exactly what's driving it, that it's expenses related to acquisitions and just deal work?  So we're not kind of muddying the performance of our existing property portfolio. I think that probably would be a lot of work right now,	2 3 4	CERTIFICATE STATE OF FLORIDA) COUNTY OF DUVAL) I, Carol DeBee Martin, Certified Court
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2 3 4 5 6 7 8	would we know exactly what's driving it, that it's expenses related to acquisitions and just deal work?  So we're not kind of muddying the performance of our existing property portfolio. I think that probably would be a lot of work right now, but I'm sure you have a spreadsheet somewhere that's got those costs isolated.	2 3 4 5 6 7	CERTIFICATE STATE OF FLORIDA) COUNTY OF DUVAL) I, Carol DeBee Martin, Certified Court Reporter and Notary Public, certify that I was authorized to and did stenographically report the foregoing proceedings to the best of my ability and that the transcript is a true and complete record of my stenographic notes.
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